



PreCom Reports Rapid Increase in The Popularity of Session Initiation Protocol (Sip) Among Small and Mid-Size Hotels and Motels

Numerous Benefits of New Communications Technology Driving Demand

BOISE, ID— September 30, 2014 — PreCom, an industry leader in lodging & hospitality and business communications, announced today that the company is seeing a rapid increase in the popularity of Session Initiation Protocol (SIP) among the region's small to mid-sized hotels. Numerous benefits of this relatively new communications technology such as cost savings, flexibility, and advanced administrative and guest applications are driving the adoption of SIP technology.

Many hotels are still operating on outdated phone systems that are 7-10-15 years old or older and cannot take advantage of the many benefits that SIP provides hoteliers. While some hotels have made the transition to VoIP, most are only using it for communication on the LAN. In this scenario VoIP is only being used as a one-to-one replacement for traditional telephony. SIP Trunks, on the other hand, provides a greater return

because it takes VoIP a step further. For instance, full potential for IP communications can be realized only when communication is taken outside of an organization's LAN. SIP trunks thus eliminate the need for local PSTN (Public Switched Telephone Network) gateways, costly BRIs (Basic Rate Interfaces) or PRIs (Primary Rate Interfaces).

“Hotel owners and operators have started to really embrace SIP Trunking because it will dramatically increase their profitability and give them a competitive advantage because of new services they can offer their guests,” said Heidi Woodhead, Vice President of PreCom. As an example, by upgrading to SIP a hotel can eliminate their monthly local and long bills, an enormous cost savings to every hotel. These savings allow hotel owners and operators to offer free or low-cost flat rate long distance calling for VIP guests, a service that guests appreciate and separates the property from its competitors.

“We believe that SIP will become a more popular and meaningful acronym than VoIP,” added Ms. Woodhead. “We have been providing voice and data communication solutions to business and hotels for more than 30 years and this is one of the most exciting new technologies introduced since the company began.”

ABOUT PRECOM

Precision Communications, Inc. dba PreCom, is Idaho's premier voice, data, and video Communications company. Incorporated in 1993, PreCom continues to provide industry leading communication technologies from small businesses to large enterprises. Whether you are looking for a business communication system or a new data infrastructure PreCom will assess your needs before every project and design a personalized, communication solution to meet your business needs. For more information on PreCom, call (208) 344-3660 or visit www.precom-inc.com.