



May 23, 2013

To Whom it May Concern:

For over 10 years PreCom has served as our full service phone vendor. From initial install, to our upgrade and then continued service and support, we have had the pleasure of working with PreCom in many aspects of our communication structure.

Recently, PreCom performed a full communication audit of our phone lines and data circuits. Through this process, PreCom successfully identified some possible areas of concern and where able to bring those to our attention to discuss and further investigate internally. By identifying numbers that are no long in use, but that are still being charges to our company, we were able to determine that we can possibly disconnect a 7 phone lines that would in turn reduce our month spending by over \$250.00. It was also brought to our attention that an internet connection in one of our locations was not at the speed we previously thought we were getting in that facility and we were able to make adjustments to the plan and receive more bandwidth for that location.

Furthermore, the analysis uncovered a market expansion line that we have been paying over \$550.00 a month for and PreCom made a recommendation to move the line and use an unlimited long distance program to forward the line and reduce our monthly spend on the line by approximately \$300. This option also gives us an additional source of internet to be used for a backup source or to be directed to a specific project if we so desire.

We were very surprised with this analysis and are so glad we decided to let PreCom do this for us. Without the great work from the staff at PreCom we would have continued to spend over \$400.00 a month in unnecessary charges and would not have the internet connectivity that we now are able to utilize.

We look forward to their recommendation on our cell phone billing and compensation plan. We definitely will continue working with PreCom in the future for ALL our communication needs.

Sincerely,



Joe Hansen  
Idaho Press Tribune, IT Director