

ROSAUERS

David Howard
Pre-Com, Inc
710 S. Orchard St.
Boise, ID 83705

July 26, 2012

Dear David,

I wanted to write you a quick letter of recommendation for your files that you can pass along to current or potential customers of Pre-Com Inc.

We had a very challenging installation at our new Rosauers store in Meridian. It was a ground up build that offered a chance to design a new system right from the start of the project. We selected Pre-Com, Inc because of your excellent references, reputation in your community and competitive cost. We feel we definitely received the value we expected on this project.

There were several unexpected issues that led to challenges, but with the help of your team (Nic and Casey) we were able to work our way through them and produced a system of excellent quality.

The two aspects of your work on this project included the PA sound system and all of the low voltage cabling for the PA system, phones and data. We needed your expertise on the PA system as we had not previously had much luck mixing high ceilings in the center of the store with lower ceilings in the peripheral departments. Added to that challenge was the fluctuation in ambient noise when the store was busier vs. when it was quiet. The Pre-Com team was able to address those needs quite well. We appreciated the attention we were given in order to "dial in" the system and we ended up with a new model for future stores.

The cabling and data center was another testament to the quality of your work. It's unfortunate that our other stores do not have a similar setup. It is dependable, well labeled, easy to work with and looks clean.

We are happy to be a reference for Pre-Com and I look forward to working with you and your team again on the next project.

Very truly yours,



Steve Lee
Director, Information Systems & Communications
Rosauers Supermarkets